

alloys



# CATEGORY GUIDE

Get more sales from your customers

Be a step ahead of your competition and discover  
new products with high growth and margin

# Do you have customers in these industries?

We distribute products they use

Products they use	Do you have customers in these industries?					
	Home office	Education	Retail / Hospitality / Aged care	Corporate / Government	Architect / Engineering / Construction / Design	Legal / Finance / Medical
A4, A3 printers	✓	✓	✓	✓	✓	✓
Documents scanners	✓	✓	✓	✓	✓	✓
Projectors	✓	✓	✓	✓	✓	✓
3D printers	✓	✓		✓	✓	
Large format printers		✓	✓	✓	✓	
Digital signage & displays		✓	✓	✓		✓
Surveillance	✓	✓	✓	✓	✓	✓
Home/Office automation & Access control	✓	✓	✓	✓	✓	✓
Networking & storage	✓	✓	✓	✓	✓	✓
IP comms	✓	✓	✓	✓	✓	✓
Unified Communications	✓	✓	✓	✓		✓



# A4 Colour Laser/Inkjet

## Everyone uses A4 print

A4 devices are the go-to choice for businesses of all sizes, from SOHO to enterprise printing.

Compact and space-efficient—ideal for desks and workspaces.

A4 MFPs offer flexibility with add-ons like trays, cabinets, fax, and ADF for enhanced functionality.

The majority of documents printed on A3 devices are actually A4, making A4 solutions a cost-effective alternative.

A4 printers deliver high-quality colour output, making them perfect for business reports, marketing materials, and everyday office printing needs.

## Why buy A4 colour print from Alloys?

### Over 30 years of printing expertise

Extensive print market knowledge, strong supplier relationships and in-depth understanding of why print is profitable.

### Product demonstrations and training

Come to our showroom or organise Teams demos, sales or product training. Send us your print files and we'll send you sample prints from various machines.

### Generate leads and opportunities

With the help of the Alloys marketing team including personalised eDMs and flyers.

### After sales support

To help you capture consumable annuity at an average of 3 times the value of the capital cost.

## Qualify your customers

How many people are using the printer?

How many prints per month?

What kind of documents do you print? I.e. do they print on different types of media for different purposes

How many printers do you require?

What other printing applications do you use?





# A3 Colour Laser/Inkjet

## Do you have customers in these areas?



### Small business

- Design agencies
- Print shops



### Departmental

- Council
- In-house design/marketing teams



### Education

- Visual aids for arts, design and engineering classes



### Design, Architecture

- Agencies
- Colour proofing
- Photographers

## Why A3 colour print?

A3 devices can print both A3 and A4, providing greater flexibility for various business needs.

Ideal for shared office environments where multiple users require different print formats.

Available as both desktop and free-standing models to suit different workspace setups.

A3 MFPs are a growing segment, offering cost-effective solutions for workgroups.

Perfect for printing large-format documents, marketing materials, and technical drawings with precision.

## Why A3 print from Alloys?

### Over 30 years of printing expertise

Extensive print market knowledge, strong supplier relationships and in-depth understanding of why print is profitable

### Product demonstrations and training

Come to our showroom or organise Teams demos, sales or product training. Send us your print files and we'll send you sample prints from various machines.

### Generate leads and opportunities

with the help of the Alloys marketing team including personalised eDMs and flyers.

### After sales support

to help you capture consumable annuity

## The A3 Colour Range



Single-function



Multi-function



Optional add-ons



Photos/image-specific

## Qualify your customers

How many prints per month?

How many people are using the printer?

What kind of things are they printing? E.g. marketing department with graphics requirements

Are there requirements for booklets, or volume collating e.g. with stapled or hole-punched documents?

Are they upgrading from A4 or have new print requirements?



# Document Scanners

## Do you have customers in these areas?



### People on the go

- Business cards / IDs
- Receipts
- Certificates



### Finance, Education, Real Estate

- Legal documents
- Student apps/records
- Section 32s



### Legal, Council, Medical, Business

- Legal documents
- Student apps/records
- Section 32s



### Legal, Business, Logistics

- Archiving documents
- Company records
- Consignment notes

## Why Scanners (not a multi-function printer)?

### Dedicated built-in software

Scanner software has auto cropping, de-skew, auto orientation, blank page deletion and more.

### Handles variety of media size

Scan business cards, passports, A3 sheets, even 3m long documents with dedicated extra rollers.

### Document management capability

Documents can be stored securely and retrieved easily to be shared.

### Smaller footprint and mobile option

Powerful processing with high speed and high volume e.g. batch scanning

### Huge storage volume

File sizes are compressed to maximise capacity.

### Security and retrieval

Retrieve files with text search functionality and store securely.

## The Scanner Range



Portable



Workgroup



Departmental



Production

## How to get started

- 1 Speak to your local Alloys sales rep to scope out the best fit scanning solutions for your customers
- 2 Drop in for a demo in our showrooms or let us train you online
- 3 Generate leads and opportunities with the help of the Alloys marketing team
- 4 Ask us about getting a demo unit to show your customers what they need



# Large Format Print

## Do you have customers in these areas?



### Oil & gas, Council, Construction, Engineers

- Maps and charts
- Engineering plans
- Construction prints



### Education, Retail

- Promotion posters
- Pull-up banner
- Visual aids for class
- Posters for signage



### Photographers, Artists/Designers

- Photographs for exhibitoinis
- Wrapping paper
- Fine art posters
- Colour proofing

## Why Large Format?

**Onsite Service** - All Large Format Printers come with at least 1 year warranty. Some come with 2 or 3 years as standard. And all can be extended to 5 years.

**Big opportunities** - Around 3,000 Large Format Printers are sold every year. If you're not already selling these to your customers, then they are buying these from your competitor

**MFP range can print, scan and copy larger than A3** - Easily streamline workflows and process files within an existing document management system, if required.

**Expert knowledge at Alloys** - Our LFP team has over 30 years of experience in large format printing. Use our know-how to help you open and close more opportunities

## Programs & Support

### Canon Partner Portal

Online knowledge base to help you find the LFP that fits your customers needs.

### Canon LFP Sales Assistant

Find information on competitor comparisons to help with objections your customers might have.

### Sales Tool

A comprehensive resource providing key product insights, competitor comparisons, and a range of marketing assets to support your sales efforts.

## The LFP Range



**Technical printers**  
24", 36", 44"  
5 colour options plus multi-functions



**Graphics printers**  
24", 36", 60"  
8 & 12 colour options plus multi-functions

## How to get started

- 1 Speak to your local Alloys sales rep**
- 2 Get some knowledge** - Book a sales, product or technical training session with us
- 3 Access to digital assets** to fully market your investment
- 4 After-sales support** to help you capture consumable annuity.



# 3D Printers

## Do you have customers in these areas?



### Education

- Learning aids for students
- Science, engineering projects
- Incorporate into the STEaM curriculum



### Designers, Construction, Engineering, Manufacturing

- Product development
- Prototyping
- Spare parts



### Home

- Tinkering and spare part creation
- Supporting children's learning



### Healthcare & Medical

- Surgical models for planning & training
- Custom prosthetics & orthotics

## Why 3D Printers?

### Save Time & Reduce Costs

3D printing accelerates production by reducing outsourcing and material waste, making it a cost-effective solution.

### Connectivity

Wi-Fi, Ethernet, and USB compatibility, 3D printers integrate easily into workflows and allow remote access.

### Support & Warranty

Comprehensive support, training ensure reliability and ease of use.

## Programs & Support

### Education & Training

Workshops, certifications, and resources to help integrate 3D printing into classrooms and businesses.

### Knowledge Base & Troubleshooting

Access online guides, tutorials, and expert support for seamless troubleshooting.

### 3D Printing Community & Resources

Explore design libraries, open-source models, and best practices to enhance your printing experience.

## The 3D Print Range



3D Printers



Accessories

## How to get started

- 1 **Speak to your local Alloys sales rep**
- 2 **Get some knowledge** - Book a sales, product or technical training session with us
- 3 **Organise a demo unit** for your shop and your go to market strategy
- 4 **Generate leads and opportunities** with the help of the Alloys marketing team



# Projectors

## Do you have customers in these areas?



### Business

- Boardroom and meeting room presentations



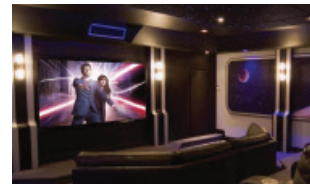
### Education

- Interactive lessons
- School signage



### Large venue

- Churches, auditoriums, town halls, staging and rental



### Home theatre

- Watch movies at home

## Why Projectors from Alloys?

### Large-scale display solutions

Easily project content onto screens of various sizes for maximum impact.

### Flexible installation options

Ceiling-mounted, wall-mounted, or portable projectors to suit any environment.

### Cost-effective alternative to large displays

Scalable screen sizes without the high costs of large-format panels.

## Programs & Support

### Exclusive product offerings

Access to products not available to the channel.

### Preferred pricing

Access to special pricing structures.

### Education & support

Get direct access to vendors and information not available to channel.

## The Projector Range



Portable



Interactive



Large venue



Home theatre

## How to get started

- 1 Speak to your local Alloys sales rep
- 2 Book an installation training session to gain more knowledge
- 3 Generate leads and opportunities with the help of the Alloys marketing team
- 4 Organise demos in your shop or our showroom and we'll help you nail that sale!





# Mounting Solutions

Do you have customers in these areas?



## Education

- Secure and flexible mounting for classrooms & lecture halls



## Business

- Professional AV setup for meetings, presentations & conferences



## Retail & Hospitality

- Digital signage and menu board mounting solutions



## Residential

- Sleek, space-saving TV mounting for home entertainment

## Why Mounts from Alloys?

### Optimised viewing

Wall mounts, ceiling mounts, and speakers improve the overall AV experience.

### Flexibility & adaptability

Mobile stands, trolleys, and adjustable projector mounts for versatile use.

### Durable & secure mounts

Heavy-duty mounts provide long-term stability and protect screens from damage.

## Programs & Support

### Product training & assistance

Expert guidance on choosing the right mounts.

### Marketing support

Access promotional materials and showroom displays.

### Special offers

Exclusive deals and promotions for resellers.

## The Mounting Range



Wall Mount



Projector Mount



Ceiling Mount



Trolley & Stand Mount

## How to get started

- 1 **Speak to your local Alloys sales rep** to guide you through the best solution for your customers
- 2 **Organise your training** from our showrooms, online demos or webinars
- 3 **Become a certified reseller** to access exclusive content and support
- 4 **Generate leads and opportunities** with the help of the Alloys marketing team





# AV Accessories

## Do you have customers in these areas?



### Education

- Classroom speakers and AV components to enhance learning



### Business

- Superior audio & visual quality for meetings and presentations



### Retail & Hospitality

- Improve customer engagement with quality audio and visual solutions



### Residential

- Premium AV accessories for home entertainment systems

## Why AV Accessories?

### Premium audio performance

Active box and outdoor speakers provide rich, clear sound across any space.

### Reliable visual enhancements

Replacement projector lamps and lenses extend the life and quality of presentations.

### Seamless connectivity

High-quality HDMI cables ensure consistent signal for 4K and high-res displays.

## Programs & Support

### Product training support

Get expert advice on the right AV accessories for your projects.

### Marketing support

Access promotional resources and campaigns.

### Exclusive offers

Special deals for resellers and large scale projects.

## The AV Accessories Range



Active Box Speaker



Projector Lamps



Projector Lenses



AV Cables & Accessories

## How to get started

- 1 **Speak to your local Alloys sales rep** to guide you through the best solution for your customers
- 2 **Organise your training** from our showrooms, online demos or webinars
- 3 **Become a certified reseller** to access exclusive content and support
- 4 **Generate leads and opportunities** with the help of the Alloys marketing team





# Digital Signage & Displays

## Do you have customers in these areas?



### Retail/Hospitality

- Advertising
- Dynamic menus
- Hotel TVs
- Kiosk signage



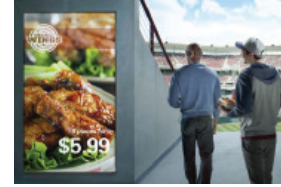
### Education

- Hallway signage
- Interactive class aids
- Reception waiting areas



### Business/Council

- Presentations
- Reception / waiting areas



### Large venue

- Signage and advertising for stadiums, exhibition centres, airports

## Why Digital Signage?

### Cost effective

Reduce cost and waiting time compared to printing posters for advertisements/point of sale.

### Ease of use - content can be updated anytime from anywhere

Display different types of content from 1 screen like videos, promotions, social media, weather updates, etc and control the content remotely.

### Increase customer engagement

Grabs customers attention with moving content and vivid colours.

## Programs & Support

### Exclusive bundles and offers

Tailored to address your customers needs.

### Comprehensive online support, training and product info

### Demo program

To support your marketing strategy

## The Digital Signage Range



TV Display Panel



Wireless Presentation Display



Landscape or portrait mode



Video wall

## Qualify your customers

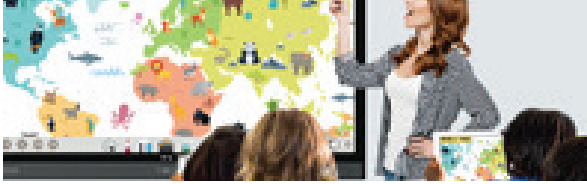
- 1 Where are you putting the panel?
- 2 What is it being used for? ie, 24/7 signage, presentations, advertising, hospitality
- 3 How often do you need the content to change?
- 4 Do you need to access the panel(s) remotely?





# Interactive Flat Panels

## Do you have customers in these areas?



### Education

- Create engaging classroom material for K-12
- Learning aids for students



### Corporate/Government

Boardroom meetings and reception

## Why Interactive Flat Panels?

### Designed for interactivity

Comprehensive open-source software compatibility for dynamic 4k communications.

### Collaborate

Smart annotation, multi-touch capability, intuitive sharing and wireless solutions.

### Easy to use

Account Management System for personalised, secure file management and control.

## Programs & Support

### Project scoping and pricing

In person and online demos and trainings. For you and your customers, wherever you are.

### Showroom experience

Bring your customers to the Alloys showrooms for hands-on product demonstrations in a professional setting.

### Premium partner programs

For access to additional leads and pricing opportunities.

## The IFP Range



Education



Corporate/Government



Accessories, trolleys & mounts

## Qualify your customers

- 1 What will the IFP be used for?
- 2 How frequently will the IFP be used?
- 3 How many people will be collaborating with the panel?
- 4 Will there be collaborators engaging from remote locations?





# Wireless Screen Mirroring

Do you have customers in these areas?



## Education

- Immersive learning
- Flexible classroom layouts



## Business

- Streamlines workspaces
- Encourages collaboration



## Residential

- Mirrors to your HDTV
- Relieves home network pressure

## Why Wireless Screen Mirroring?

### Best practice collaborative communication

Connect your device to the room display without apps.

### Easy to use

Minimal training required. Works on Windows, Android and Apple.

### Secure and manageable

Device authentication and PIN access control. Easy to configure user status, settings and remote support.

### Increased productivity

Switching presenters is seamless. Duplicate and extended screen modes with near zero latency.

## Programs & Support

### Extensive online resources

Case studies, videos, webinars, data sheets, images and more.

### Touch display support

Allowing you to mirror your interactive screen actions to the workgroup.

## The Range



ScreenBeam



Classroom commander



Central management system



Bring Your Own Meeting

## How to get started

- 1 **Come into an Alloys showroom** and test it out for yourself
- 2 **Let's set up a demo with your customers** with extended screen mirroring from our office to theirs
- 3 **Get to grips with the Tech Tips** in the online portal to maximise your investment
- 4 **Organise a demo unit** to bring the solution to life direct with your staff and your customers



# Virtual Reality

## Do you have customers in these areas?



### Primary & Secondary Schools

- Interactive learning for STEM, history, geography, and more



### Higher Education & Universities

- Immersive experiences for training, research, and simulations



### Libraries & Learning Centers

- Engaging educational content accessible for students of all levels

## Why Virtual Reality?

### Immersive learning

Transport students to historical sites, deep oceans, or outer space, making lessons more engaging and interactive.

### Improved retention & understanding

Hands-on experiences help students grasp complex concepts faster and retain information longer.

### Safe & controlled simulations

Conduct virtual science experiments, explore hazardous locations, or practice real-world skills without risk.

## Programs & Support

### Training & Development

Teacher training and classroom integration support.

### Leads & marketing support

Promotional materials, demonstrations, and education-focused campaigns.

### Special promotions & deals

Exclusive offers and bundle pricing for resellers

## The Range



ClassVR Headset



Storage & Charging



Eduverse



Classroom Management

## How to get started

- 1 **Speak to your Alloys sales rep** for expert advice on VR solutions
- 2 **Visit an Alloys showroom** to experience VR in action
- 3 **Request a live demo** for your school or education customers
- 4 **Leverage Alloys marketing resources** to promote VR in education



# Surveillance

## Do you have customers in these areas?



### Home/Small business

- Residential homes
- Restaurants/Retail
- GP clinics
- Help with insurance claims



### Corporate/Government/ Aged care

- Reception areas
- Office buildings



### Education

- Schools
- Universities

## Why Surveillance?

### Cost saving

Video surveillance is more accessible than ever before, and when a surveillance system is installed, your insurance is reduced.

### Decrease theft and vandalism

Surveillance is a deterrent and a prevention solution but in case of the worst, it's an evidence collector, thanks to motion detection and recording.

### A safer workplace and home

Protecting your staff and your assets.

## Programs & Support

### Exclusive surveillance packs

We've put together the complete solution bundles of cameras, NVRs and hard drives specific to your different customer types and projects

### Preferred pricing program

To leverage your investment when you need it.

## The Surveillance Range



Bullet camera



Turret camera



360° camera



NVR

## How to get started

- 1 **Speak to your local Alloys sales rep**
- 2 **Drop into a showroom** to see the variety, flexibility and capability of the range.
- 3 **Organise a demo unit** for your shop. Once your customer sees the high quality video and how easy it is to install, you will nail that sale!
- 4 **Generate leads and opportunities** with the help of the Alloys marketing team.



# Access Control

## Do you have customers in these areas?



### Home/Residential

- Doors, gate and foyers



### Business/Government

- Commercial and corporate, retail, healthcare, hospitality, aged care



### Education

- Schools and universities

## Why Access Control?

### Safety

Secure entry points and have safe communication with visitors

### Remote video communication

See who is at the door and control access from your smart device

### Minimum installation costs

Cloud-based configuration with minimal setup, requiring only a power supply

### Ideal for retrofit

Upgrade security without extensive rewiring

## Programs & Support

### Training and project assessment

Sales and technical training as well as assessment and scoping for specific projects

### Leads and marketing support

Trade shows, in-house events and lead generation

### Special promotions and deals

Exclusive opportunities and project pricing from Alloys

## The Access Control Range



Intercoms



IP access control



Answering units

## How to get started

- 1 **Speak to your local Alloys sales rep**
- 2 **Drop into a showroom** to see all the options in action.
- 3 **In person and online demos and trainings** for you and your customers, wherever you are.
- 4 **Generate leads and opportunities** with the help of the Alloys marketing team



# Building/Home Automation

## Do you have customers in these areas?



### Home & Small Business

- Restaurants and cafes
- Retail shops and boutiques
- Healthcare and GP clinics
- Smart homes



### Commercial & Enterprise

- Offices and coworking spaces
- Hotels and hospitality
- Warehouses and logistics
- Educational institutions

## Why Automation?

### No cloud required

Control your Shelly devices locally without connecting them to an external cloud or server.

### Highly compatible

Shelly devices are compatible with most home automation platforms, protocols and voice assistants.

### Energy consumption monitoring

Shelly helps you track and manage your energy use in real time to lower costs and improve efficiency.

## Programs & Support

### Online learning and troubleshooting portals

### Training and project assessment

Sales and technical training as well as assessment and scoping for specific projects

### Leads and marketing support

Trade shows, in-house events and lead generation

## What can Shelly do?



Automate lighting, heating, and appliances



Remotely control devices from anywhere



Control via mobile app, web interface, or voice



Integrate with smart home ecosystems



Monitor energy consumption in real time



Set timers, schedules, and automation triggers

## How to get started

- 1** Speak to your local Alloys sales rep
- 2** Organise a demonstration from our showroom or through Teams
- 3** Generate leads and opportunities with the help of the Alloys marketing team.
- 4** Organise Point of Sale display for your shop to show your customers the power of automation



# Networking

## Do you have customers in these areas?



### SOHO/SME

- Conference rooms
- Office telecommunication
- Reception



### Retail/Hospitality

- Hotel and resort rooms
- Reception



### Education

- Conference classrooms
- Meeting rooms



### Corporate/Government

- Boardroom/meeting room
- Reception
- Office telecommunication

## Why Networking?

### Seamless connectivity

Grandstream switches, routers, and access points ensure fast, reliable networks.

### Secure & managed

Cloud-based control, VLANs, and QoS for optimised performance.

### Scalable solutions

Flexible networking for businesses of all sizes

### Smart IP Paging & Alerters

Algo's IP speakers and visual alerters enhance communication and safety.

## Programs & Support

### Training and certification

Sales and product training, online webinars and certifications.

### Special promotions

Exclusive opportunities and deals.

### Project scoping and pricing

Support in finding you the right solution and the right price.

## The Product Range



Switches



Access Points



Routers



IP Paging & Visual Alerters

## How to get started

- 1 **Speak to your local Alloys sales rep** to guide you through the best solution for your customers
- 2 **Organise your training** from our showrooms, online demos or webinars
- 3 **Become a certified reseller** to access exclusive content and support
- 4 **Generate leads and opportunities** with the help of the Alloys marketing team



# Headsets

## Do you have customers in these areas?



### Business/Government

- Offices
- Contact centres
- Corporate environments



### Education

- Classrooms
- Online learning
- Administrative staff



### Healthcare

- Telemedicine
- Administrative communication



### Retail/Hospitality

- Frontline staff communication
- Customer service

## Why Headsets?

### Enhanced communication

Crystal-clear audio for calls and virtual meetings.

### Mobility & flexibility

Wireless and DECT options provide freedom to move while staying connected.

### Comfort & productivity

Ergonomic designs for all-day wear and noise-canceling features to minimise distractions.

## Programs & Support

### Training and project assessment

Product demonstrations and technical training tailored to business needs.

### Leads and marketing support

Digital assets, promotional materials, and co-marketing opportunities.

### Special promotions and deals

Exclusive bundle offers and volume discounts from Alloys.

## The Headset Range



Wired Headsets



Wireless Headsets



Earbuds



DECT Headsets

## How to get started

- 1 **Speak to your local Alloys sales rep** to guide you through the best solution for your customers
- 2 **Organise your training** from our showrooms, online demos or webinars
- 3 **Become a certified reseller** to access exclusive content and support
- 4 **Generate leads and opportunities** with the help of the Alloys marketing team





# Industry Wearables

Do you have customers in these areas?



## Warehousing

- Vision picking
- Maintenance repair
- Improved picking accuracy



## Healthcare

- Telemedicine
- Knowledge transfer & training
- At Home care



## Mining, Oil & Gas

- Safety checks
- Equipment maintenance
- Remote assist



## Automotive

- Remote inspection & maintenance
- Diagnostic inspection

## Why Industry Wearables?

### Hands-free productivity

Voice-activated controls allow workers to access information without interrupting tasks.

### Enhanced collaboration

Real-time communication with remote experts through video streaming.

### Safety & compliance

Durable, rugged design suitable for harsh environments.

## Programs & Support

### Training and deployment support

On-site training and remote configuration assistance

### Product demonstrations and training

Come to our showroom or organise Realwear demos, sales or product training.

### Special promotions and deals

Exclusive bundle offers and volume discounts from Alloys.

## The Product Range



Head Mounted Tablet



PPE Accessories

## How to get started

- 1 **Speak to your local Alloys sales rep** to guide you through the best solution for your customers
- 2 **Organise your training** from our showrooms, online demos or webinars
- 3 **Become a certified reseller** to access exclusive content and support
- 4 **Generate leads and opportunities** with the help of the Alloys marketing team



# Video

## Do you have customers in these areas?



### Business/Government

- Corporate boardrooms
- Meeting rooms
- Remote teams



### Education

- Hybrid classrooms
- Virtual learning environments



### Healthcare

- Telemedicine consultations
- Team collaborations



### Retail/Hospitality

- Virtual client meetings
- Remote team communication

## Why Video Solutions?

### Enhanced communication

Face-to-face communication for more effective meetings and presentations.

### Flexibility & scalability

Suitable for huddle rooms to large conference spaces.

### Integration and compatibility

Compatible with popular platforms like Microsoft Teams, Zoom, and Google Meet.

## Programs & Support

### Training and installation support

Guidance on room setup, configuration, and usage.

### Leads and marketing support

Campaign assets and co-marketing opportunities.

### Special promotions and deals

Exclusive Alloys discounts and special offers on video conferencing products.

## The Video Range



Video Conferencing



Touch Control



USB Cameras



360 Degree Cameras

## How to get started

- 1 **Speak to your local Alloys sales rep** to guide you through the best solution for your customers
- 2 **Organise your training** from our showrooms, online demos or webinars
- 3 **Become a certified reseller** to access exclusive content and support
- 4 **Generate leads and opportunities** with the help of the Alloys marketing team





# Voice

## Do you have customers in these areas?



### Business/Government

- Offices
- Conference rooms
- Remote work environments



### Education

- Administrative communication
- Virtual classrooms



### Healthcare

- Clear communication in medical facilities and telemedicine



### Retail/Hospitality

- Frontline communication
- Customer service

## Why Voice Solutions?

### Reliable communication

High-definition audio for crystal-clear calls.

### Mobility & flexibility

DECT and wireless solutions for on-the-go communication.

### Collaboration efficiency

Multi-party conferencing and seamless integration with UC platforms.

## Programs & Support

### Training and configuration support

Technical training and deployment assistance.

### Leads and marketing support

Digital assets, promotional materials, and co-marketing opportunities.

### Special promotions and deals

Exclusive bundle offers and volume discounts from Alloys.

## The Voice Range



Conference Phones



IP Phones



Speakerphones



Wireless DECT Phones

## How to get started

- 1 **Speak to your local Alloys sales rep** to guide you through the best solution for your customers
- 2 **Organise your training** from our showrooms, online demos or webinars
- 3 **Become a certified reseller** to access exclusive content and support
- 4 **Generate leads and opportunities** with the help of the Alloys marketing team



# Distribution made for you

With over 40 years of experience, we understand the markets, products and customers better than anyone else, and we bring solutions and added-value components that really matter to your business.

## Specialist Services

Our specialist Print, Imaging, AV, Technology and Unified Communications solutions are developed to help your business grow and earn you more margin.

## Drop-Shipping

Let Alloys be your warehouse. More orders delivered in full, on time, from any one of our 4 national distribution centres.

## Our Showrooms Are Your Showrooms

Bring your customers to any one of our four fully operational national showrooms to get hands-on with the latest technology and nail that sale.

## Committed To Your Profitability

We listen to your needs tailor flexible solutions large or small, and explore new product opportunities that can help your business thrive.

## Our brands

2N	Elite Screens	Huddly	Owl Labs	Shelly
Aeotec	Epson	ION	Panasonic	Skaro
Akuvox	EZY Mount	iVSEC	Pexip	Smart
Algo	Fibaro	Kyocera	Plustek	Sony
Arkin	Formlabs	Lexmark	Poly	Tenda
Avision	Fujifilm	LG	Promethean	UltiMaker
Axis	Fujitsu	LX-Series	RealWear	Uniview
BenQ	Grandstream	MakerBot	Ricoh	Vogels
Canon	Hisense	North Bayou	ScreenBeam	Wintal
ClassVR	HP	Nuki	Seagate	

## Our locations



### Adelaide Distribution Centre and Showroom

23 Frederick Road,  
Royal Park SA 5014



### Brisbane Distribution Centre and Showroom

2A/40 Barracks Road,  
Wacol QLD 4076



### Melbourne Distribution Centre and Showroom

40 Koornang Rd,  
Scoresby VIC 3179



### Sydney Distribution Centre and Showroom

Unit 2, Block Y - 391 Park Rd,  
Regents Park NSW 2143

## Contact details

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